

Dean of Admissions and Financial Aid Lafayette College

Lafayette College seeks an energetic, nationally connected Dean of Admissions and Financial Aid to lead the College's enrollment efforts in the challenging second decade of the 21st century. The Dean reports to the Provost, and along with the other academic deans and the vice presidents, serves on the president's senior staff. The Dean has responsibility for meeting new student enrollment goals and for maximizing the net tuition revenue generated by each class.

Founded in 1826 by the citizens of Easton in honor of the Marquis de Lafayette, who fifty years earlier had left his native France to fight for the cause of freedom in the American colonies, the strength of Lafayette College today continues to be its excellent and passionate faculty, strong national and international student body, dynamic intellectual environment with curricular programs in the liberal arts and engineering, supportive and inclusive community, and historic commitment to providing an education that gives graduates an edge in the world. With 206 FTE faculty, Lafayette has an 11:1 student-to-faculty ratio. Fall, 2009 enrollment stands at 2368 with students from 33 states and 46 foreign countries.

We seek a Dean with ten to fifteen years of experience in highly selective college admissions, and who understands fully the role of financial aid in enrolling a diverse, highly qualified class within an acceptable discount rate. The Dean will be a collaborative partner with the faculty of the College in the implementation of admission policy to achieve enrollment goals.

The Dean must be fully committed to diversity and access, while at the same time understanding the role of financial aid in meeting revenue goals. He/she must be versatile and flexible in fulfilling responsibilities and must be prepared to represent and advance the college through in-person presentations and through print and electronic media. He/she will need to work closely with the Vice President for Communications in developing and delivering a message to prospective students and parents that will resonate and will convey the distinctive features of a Lafayette education.

Finally, the new Dean will understand the demographic and economic challenges and will work collaboratively with faculty and staff to address these challenges through strategic planning and execution. Superior human relations skills, an ability to lead and mentor staff, and excellent analytical skills will be expected. Minimally, a masters degree and significant organizational and communications skills will be expected.

Deadline for applications is December 1, 2009. Review of applications and initial screening will begin immediately. Finalists will be invited to campus in early February, with an appointment target date of March 1 and a start date of June or July, 2010.

A letter of application addressing qualifications, a resume and three reference contacts should be submitted to Nancy Williams, 219 Markle Hall, Lafayette College, Easton, PA 18042, FAX 610-330-5068 or email williamn@lafayette.edu.

Lafayette College is an equal opportunity employer and encourages applications from women and minorities.